

## B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 084 are listed below

SIN #	SIN Title	Total Sales in \$
246 20 1	Miscellaneous Alarm and Signal Systems. Process Monitoring/Fault Reporting Devices or Systems - SUBJECT TO COOPERATIVE PURCHASING	\$95,473
246 20 2	Miscellaneous Alarm and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$155,575
246 20 3	Miscellaneous Alarm and Signal Systems. Audible/Visual Warning/Signaling Devices - SUBJECT TO COOPERATIVE PURCHASING	\$8,721,457
246 20 4	Miscellaneous Alarm and Signal Systems. Warning System Devices (Patient/Detainees) - SUBJECT TO COOPERATIVE PURCHASING	\$1,078,288
246 23	Anti-Theft Material Alarm Control Systems for Detection of Property - SUBJECT TO COOPERATIVE PURCHASING	\$11,574
246 25	Fire Alarm Systems - SUBJECT TO COOPERATIVE PURCHASING	\$4,090,787
246 35 1	Access Control Systems, Door entry control by card access, magnetic proximity - SUBJECT TO COOPERATIVE PURCHASING	\$19,543,109
246 35 2	Access Control Systems, Door entry control by touch access, dial, digital, keyboard, keypad - SUBJECT TO COOPERATIVE PURCHASING	\$1,709,580
246 35 3	Access Control Systems, Parking Access Control - SUBJECT TO COOPERATIVE PURCHASING	\$359,236
246 35 4	Access Control Systems, Emergency exit door access/alarm systems for security and/or fire safety - SUBJECT TO COOPERATIVE PURCHASING	\$127,345
246 35 5	Access Control Systems - Vehicle Arrest/Security Barrier/Barricade/Bollard Systems, Decorative Barrier Planters - SUBJECT TO COOPERATIVE PURCHASING	\$18,223,492
246 35 6	Other Access Control Systems - SUBJECT TO COOPERATIVE PURCHASING	\$2,349,180
246 36	Locking Devices - SUBJECT TO COOPERATIVE PURCHASING	\$1,937,068
246 40	Intrusion Alarms and Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$8,448,354
246 42 1	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$38,119,016
246 42 2	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$14,840,432
246 42 3	Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$9,355,149
246 43	Perimeter Security/Detection Systems - SUBJECT TO COOPERATIVE PURCHASING	\$1,215,546

246 50	Ancillary Services relating to Security/Facility Management Systems - SUBJECT TO COOPERATIVE PURCHASING	\$94,681,849
246 51	Installation of Security/Facility Management Systems Requiring Construction - SUBJECT TO COOPERATIVE PURCHASING	\$5,157,362
246 52	Professional Security/Facility Management Services - SUBJECT TO COOPERATIVE PURCHASING	\$189,670,504
246 53	Facility Management and Energy Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$3,746,401
246 54	Protective Service Occupations - SUBJECT TO COOPERATIVE PURCHASING	\$754,983,689
246 60 1	Security Systems Integration and Design Services - SUBJECT TO COOPERATIVE PURCHASING	\$0
246 60 2	Security Management and Support Services - SUBJECT TO COOPERATIVE PURCHASING	\$0
246 60 3	Security System Life Cycle Support - SUBJECT TO COOPERATIVE PURCHASING	\$0
246 60 4	Total Solution Support Products - SUBJECT TO COOPERATIVE PURCHASING	\$0
246 99	Introduction of New Products/Services relating to Alarm and Signal Systems/Facility - SUBJECT TO COOPERATIVE PURCHASING	\$28,169,035
260 01	Boats, Powered - SUBJECT TO COOPERATIVE PURCHASING	\$67,507,169
260 03	Boats, Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$25,953,131
260 06	Boats, Inflatable, Powered and Nonpowered - SUBJECT TO COOPERATIVE PURCHASING	\$7,656,404
260 09	Inboard and Outboard Engines, Marine Diesel Propulsion Engines (Ranging in Horsepower from 150-4,000) - SUBJECT TO COOPERATIVE PURCHASING	\$13,789,044
260 10	Marine Craft Electronics - SUBJECT TO COOPERATIVE PURCHASING	\$0
260 11	Marine Craft Trailers and Trailer Accessories/Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$0
260 12	Floating Marine Barriers and Booms, Floats, Perimeter Floats, and Moorings - SUBJECT TO COOPERATIVE PURCHASING	\$3,892,258
260 13	Marine Craft Modifications, Marine Craft Repair and Marine Craft Spare Parts - SUBJECT TO COOPERATIVE PURCHASING	\$0
260 14	Harbor/Waterfront Security Products and Services and Professional Marine Security Services - SUBJECT TO COOPERATIVE PURCHASING	\$0
260 98	Ancillary Services Relating to Marine Craft Systems - SUBJECT TO COOPERATIVE PURCHASING	\$1,230,207
260 99	Introduction of New Products and Services Items Directly Related to Marine Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$9,622,571
426 1A	Miscellaneous Personal Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$69,359,282

426 1B	Body Armor - SUBJECT TO COOPERATIVE PURCHASING	\$165,291,897
426 1C	Helmets - SUBJECT TO COOPERATIVE PURCHASING	\$27,093,653
426 1D	Restraining Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$17,291,224
426 1G	Miscellaneous Non-Personal Law Enforcement Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$10,407,367
426 2A	Canine Training and Handling Equipment, Canine Search and Detection - SUBJECT TO COOPERATIVE PURCHASING	\$24,238,642
426 3A	Emergency Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$17,498,119
426 3B	In-Vehicle Protection and Restraint Systems - SUBJECT TO COOPERATIVE PURCHASING	\$1,358,898
426 3C		\$0
426 3D	Police Bicycles	\$0
426 4C	Night Vision Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$49,761,786
426 4D	Alcohol Detection Kits and Devices - SUBJECT TO COOPERATIVE PURCHASING	\$310,065
426 4E	Bomb Disposal and Hazardous Material Protective and Detective Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$47,212,374
426 4F	Emergency Preparedness and First Responder Equipment, Training and Services - SUBJECT TO COOPERATIVE PURCHASING	\$70,541,199
426 4G	Firearms Storage, Securing and Cleaning Equipment; Unloading Stations; Bullet Recovery Systems and Gun Racks - SUBJECT TO COOPERATIVE PURCHASING	\$14,835,715
426 4J	Target Systems/Target Range Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$10,687,963
426 4K	Metal and Bomb Detection Equipment: - SUBJECT TO COOPERATIVE PURCHASING	\$109,743,336
426 4L	Fingerprinting/Palmprinting (Taking and Detection) and Evidential Casting Materials - SUBJECT TO COOPERATIVE PURCHASING	\$6,772,232
426 4M	Drug Testing Equipment and Kits - SUBJECT TO COOPERATIVE PURCHASING	\$2,915,612
426 4N	Criminal Investigative Equipment and Supplies - SUBJECT TO COOPERATIVE PURCHASING	\$2,465,631
426 4Q	Vehicle Monitor (Tracking) Systems - SUBJECT TO COOPERATIVE PURCHASING	\$2,466,226
426 4S	Closed Circuit Surveillance Systems - SUBJECT TO COOPERATIVE PURCHASING	\$27,174,673
426 5A	Aircraft Armoring and Ancillary Services - SUBJECT TO COOPERATIVE PURCHASING	\$1,068,686
426 5B	Armored Vehicles, Vehicle Armoring Services, Wheeled Vehicles - SUBJECT TO COOPERATIVE PURCHASING	\$0
426 6	Law Enforcement and Security Training - SUBJECT TO COOPERATIVE PURCHASING	\$0
426 7	Professional Law Enforcement Services - SUBJECT TO	\$0

	COOPERATIVE PURCHASING	
426 99	Introduction of New Services/Products related to Law Enforcement and Security Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$69,206,419
465 8	Flood Control Equipment - Traditional and Alternative Approaches - SUBJECT TO COOPERATIVE PURCHASING	\$0
465 9	Medical/ Rescue Kits - SUBJECT TO COOPERATIVE PURCHASING	\$0
465 10	Emergency Patient Transportation and Immobilization Devices - SUBJECT TO COOPERATIVE PURCHASING	\$3,422,611
465 11	Fire Extinguishing/Suppressing Products, Retardant, Foams and Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$7,924,270
465 17	Firefighting Distress/Signal Devices and Heat Sensing Devices - SUBJECT TO COOPERATIVE PURCHASING	\$2,493,285
465 19	Firefighting and Rescue Tools, Equipment and Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$4,996,275
465 22	Breathing Air Equipment, Inhalator Devices, Respiratory Protection Products, Related Support Items and Solutions - SUBJECT TO COOPERATIVE PURCHASING	\$29,893,110
567 4	Helicopter Equipment and Products for Search and Rescue and Firefighting Applications - SUBJECT TO COOPERATIVE PURCHASING	\$2,295,391
567 8	Burning Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$164,130
567 15	Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories. Hoses - SUBJECT TO COOPERATIVE PURCHASING	\$2,493,726
567 99	Introduction of New Products and Services relating to Firefighting and Rescue Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$4,697,519
633 1	Gloves - Industrial, Work and Cold Weather Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$1,387,169
633 4	Protective Worksuits, Waterproof, Chemical and Electrical Safety. Jackets, Coats and Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$217,513
633 6	A Protective Worksuits, Waterproof, Chemical and Electrical Safety - SUBJECT TO COOPERATIVE PURCHASING	\$3,452,074
633 6A	Emergency Response/Hazmat Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$580,771
633 15	Rainwear. Lightweight Rainwear - SUBJECT TO COOPERATIVE PURCHASING	\$255,869
633 16	Footwear. Men's Over-the-Sock Boots (Work, Uniform, Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING	\$21,856,239
633 18	Footwear. Men's or Women's Overshoes, Rubber - SUBJECT TO COOPERATIVE PURCHASING	\$482,570
633 19	Footwear. Men's Safety Toe Shoes or Boots and Women's Safety Toe Shoes or Boots - SUBJECT TO COOPERATIVE PURCHASING	\$16,147,194

633 21A	Shipboard/Aircraft Anti-Exposure Immersion Clothing Not Otherwise Covered - SUBJECT TO COOPERATIVE PURCHASING	\$5,834,011
633 22	Extreme Cold Weather Clothing. Coats, Jackets, Vests, Hoods and Hats - SUBJECT TO COOPERATIVE PURCHASING	\$17,473,652
633 23	Extreme Cold Weather Clothing. Overalls, Coveralls, Pants, Insulated - SUBJECT TO COOPERATIVE PURCHASING	\$2,768,379
633 25	Footwear. Boots, Insulated, Waterproof, Extreme Cold Weather - SUBJECT TO COOPERATIVE PURCHASING	\$1,062,634
633 26	Special Purpose Work clothes. Disposable Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$579,795
633 27	Special Purpose Work clothes. Coveralls, General Purpose, Detainee Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$804,042
633 30	Structural Fire Fighting Clothing. Coat, Turnout; Trousers - SUBJECT TO COOPERATIVE PURCHASING	\$2,945,122
633 30A	Structural Fire Fighting Clothing. Coat, Turnout, Proximity; Trousers, Proximity; Helmets, Proximity - SUBJECT TO COOPERATIVE PURCHASING	\$3,161,761
633 32	Structural Fire Fighting Clothing. Boots, Bunker and Hip - SUBJECT TO COOPERATIVE PURCHASING	\$23,666
633 33	Structural Fire Fighting Clothing. Gloves - SUBJECT TO COOPERATIVE PURCHASING	\$213,065
633 35	Structural Fire Fighting Clothing. Protective Hoods - SUBJECT TO COOPERATIVE PURCHASING	\$25,598
633 37	Structural Fire Fighting Clothing. Fire Fighter's Station Wear - SUBJECT TO COOPERATIVE PURCHASING	\$87,162
633 38	Wildland Fire Fighting Clothing - Personal Protection. Shirts and Pants (BDU's) NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$1,350,147
633 39	Wildland Fire Fighting Clothing - Personal Protection. Brush Shirts, Pants, Coats, Jackets, Jumpsuits - NFPA 1977 Compliant. Shirts, Pants, coats, Jumpsuits, coveralls - Flame Resistant. Not NFPA Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$267,656
633 40	Flotation Devices. Personal Flotation Devices, Coast Guard Approved Under 46 CFR 160.064; and Personal Flotation Devices Not Coast Guard Approved - SUBJECT TO COOPERATIVE PURCHASING	\$1,492,386
633 43	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Wildfire - NFPA 1977 Compliant - SUBJECT TO COOPERATIVE PURCHASING	\$520,324
633 45	Wildland Fire Fighting Clothing - Personal Protection. Helmets, Safety, Electrical Construction (Welder's) - SUBJECT TO COOPERATIVE PURCHASING	\$685,870
633 47	Security Wear, EMS Clothing and Related Products - SUBJECT TO COOPERATIVE PURCHASING	\$2,261,563
633 48	High Visibility, Reflective Safety Products - SUBJECT TO COOPERATIVE PURCHASING	\$1,993,701

633 49	Medical/Hospital Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$295,343
633 50	Industrial Work Shirts and Pants - SUBJECT TO COOPERATIVE PURCHASING	\$218,469
633 51	Concealment Clothing, Camouflage Clothing and BDU's - SUBJECT TO COOPERATIVE PURCHASING	\$0
633 52	Miscellaneous Footwear Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$0
633 60	Miscellaneous Undergarments for use with Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$0
633 61	Special Purpose Clothing not elsewhere covered under this solicitation - SUBJECT TO COOPERATIVE PURCHASING	\$0
633 70	Cool/Hot Products - SUBJECT TO COOPERATIVE PURCHASING	\$0
633 99	Introduction of New Products/Services relating to Special Purpose Clothing - SUBJECT TO COOPERATIVE PURCHASING	\$14,239,724